



Composite Can and Tube Institute

50 S. Pickett Street, Suite 110 Alexandria, VA 22304

(703) 823-7234 / Fax: (703) 823-7237

<http://www.cctiwdc.org> ccti@cctiwdc.org

APPLICATION FOR INDUSTRY MEMBERSHIP

We hereby apply for **Industry Membership** in the **Composite Can and Tube Institute**, a non-profit international trade association. We certify that we are eligible for membership as described on the reverse side of this application.

The undersigned will serve as the Company Representative and voting member, as designated by our company, to represent us in Institute affairs. The designated Company Representative agrees to the terms as stipulated in the Membership Agreement (attached).

*Please complete: *Industry Membership Application, Membership Agreement, and Report of Sales Form*

Company: _____

Address: _____

Telephone: _____

Fax: _____

E-mail: _____

Website: _____

Contact: _____

Title: _____

***Products/Services Description:**

Note: *This information will be published in CCTI's Industry Directory.

Submitted By: _____

Date: _____

Referred By: _____

This membership will be effective immediately upon receipt.

For Office Use Only:

Date Received: _____

Dues Amount: _____

Date Billed: _____

MEMBERSHIP CATEGORIES

I. INDUSTRY MEMBER

A manufacturer in the United States of composite (paperboard) cans, tubes, cores, fibre drums, spools, ribbon blocks, bobbins, and related products for commercial sale. **ALL independent Industry Members are automatically part of the IMC.** Dues are based on a company's prior calendar year gross sales of industry products, as reported to CCTI via the "Report of Sales" form.

Based on each company's reported gross sales figure, annual dues are computed as follows for **independent companies** with sales of less than or equal to \$37 million in annual sales:

.7 per \$1,000 in sales = annual dues
(example: .7 x \$5 million = \$3500 annual dues)

Minimum dues = \$700

Companies with sales of \$37 million or more must use the dues formula below to compute annual dues.

DUES FORMULA

\$1.21 per \$1,000 sales for the first \$2 million sales plus
\$.95 per \$1,000 sales from \$2 to \$25 million plus
\$.16 per \$1,000 for sales from \$25 to \$131.25 million

Maximum dues = \$41,270

II. INTERNATIONAL INDUSTRY MEMBER

A manufacturer of products defined in Category I, located in countries **other than the U.S.** Use the dues formula below to calculate the dues. As noted, dues can be no less than \$1,000 U.S. and no more than \$2,100 U.S.

.7 per \$1,000 in sales = annual dues
(example: .7 x \$3 million = \$2100 annual dues)

Minimum dues = \$1,000 Maximum dues = \$2,100

III. INDEPENDENT MANUFACTURERS COUNCIL (IMC)

ALL independent Industry Members are automatically part of the IMC. An IMC (only) membership allows independent companies to sample CCTI before converting to Industry membership. Membership includes exploratory access to CCTI programs and benefits.

Annual dues are \$500.

IV. SELF-USE INDUSTRY MEMBER

A manufacturer of products defined in Category I, located in any country, who does not sell these products commercially but manufactures them for its own use.

Annual dues are \$1,800

V. ASSOCIATE MEMBER

A supplier of machinery, materials, or services to members in Categories I, II, and III. Independent recyclers and consultants providing a service to industry manufacturers also qualify for associate membership.

Annual dues are \$1,800

VI. *RETIRED MEMBER - A previous industry executive (manufacturer or supplier) now retired. **FREE to all retired members.**

VII. *PACKAGING STUDENT MEMBER - An undergraduate or graduate level student from any paper and packaging school worldwide. **Annual dues are \$35.**

*** CCTI offers these non-voting members substantially reduced registration fees for all meetings and publications.**

NOTE: APPLICABLE TO ALL MEMBERSHIP CATEGORIES:

Dues are assessed as of May 1, which is the first day of the Composite Can and Tube Institute's fiscal year, and become the member's obligation for a full year, whether or not the membership continues. If a merger or acquisition occurs among two or more member companies, the dues will be paid on the basis of separate companies until the following year. Although payment in full of the initial invoice is standard, members may choose to remit quarterly or monthly. **Dues are payable in U.S. funds.**

Dues payment are deductible by members as an ordinary and necessary business expense under Section 162 of the Internal Revenue Code. *No portion of member dues are currently used for lobbying activities.* However, in accordance with Section 10701(a) of the Revenue Act (H.R. 3545) passed by Congress December 1987, *contributions or gifts to CCTI are not deductible as charitable contributions for federal income tax purposes.*



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MEMBERSHIP AGREEMENT (INDUSTRY)

Welcome to the Composite Can and Tube Institute (CCTI)! CCTI is truly a unique organization among manufacturing associations and we take great pride in the benefits, resources, and services that we are able to provide members. What makes CCTI most unique is the commitment of resources, time and energy that members make to serving the association and its goals. We truly appreciate your interest in this association and we look forward to working with you.

As a member of the Composite Can and Tube Institute, you and your fellow company employees will enjoy full access to all of CCTI's member services, benefits and resources. We encourage you to make full use of all of these components of membership.

Your new CCTI membership is contingent upon your acceptance of the following conditions. Please take a moment to read through these stipulations and sign below. Once we have received your completed Membership Application, Report of Sales Form, and signed Membership Agreement, we will send you a Member Notebook that fully outlines these programs, services, and benefits and helps you to get started!

Membership in the CCTI, under the current membership offer, is contingent upon acceptance of the following condition:

- ◆ During the first year of membership, the designated Company Representative, or a designated substitute, agrees to attend at least one CCTI meeting (Operations, Annual or Fall).

Company: _____

Company Representative: _____

Signature: _____ Date: _____



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CONFIDENTIAL

To: Kristine Garland
Executive Vice President

REPORT OF SALES - INDUSTRY

For CCTI's use in computing our company's dues for Fiscal Year May 1, 2010 to April 30, 2011. We advise you that our total dollar sales for calendar year 2009 was as follows:

* Dollar Sales for Calendar Year 2009: U.S. \$ _____

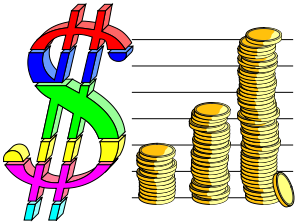
* This figure includes sales from **all of your plants that manufacture composite cans, containers, canisters, tubes, cores, cones, fibre drums, spools, ribbon blocks, bobbins, edgeboard, and similar and related products for commercial sales as covered by CCTI's Bylaws.**

*For independent companies with sales less than or equal to \$37 million annually,
dues are calculated as follows:*

7 per \$1,000 in sales = annual dues

(Example: .7 x \$5 million = \$3500 annual dues)

Minimum Dues = \$700



*For independent companies with sales more than \$37 million annually
or for integrated companies,
please use the formula below to calculate dues:*

\$1.21 per \$1,000 sales for the first \$2 million sales plus

\$.95 per \$1,000 for sales from \$2 to \$25 million plus

\$.16 per \$1,000 for sales from \$25 to \$131.25 million

Maximum Dues = \$41,270

Company: _____ Date: _____

Submitted By: _____

Applicable to all Membership Categories

Dues are assessed as of May 1, which is the first day of Composite Can and Tube Institute's (CCTI) fiscal year, and becomes the member's obligation for a full year, whether or not the membership continues. Although payment in full of the initial invoice is standard, members may choose to remit quarterly or monthly. Dues are payable in U.S. funds only.