



**Composite Can and Tube Institute**  
50 S. Pickett Street, Suite 110 Alexandria, VA 22304  
(703) 823-7234 / Fax: (703) 823-7237  
<http://www.cctiwdc.org> [ccti@cctiwdc.org](mailto:ccti@cctiwdc.org)

## APPLICATION FOR INT'L INDUSTRY MEMBERSHIP

We hereby apply for **International Industry Membership** in the **Composite Can and Tube Institute**, a non-profit international trade association. We certify that we are eligible for membership as described on the reverse side of this application.

The undersigned will serve as the Company Representative and voting member, as designated by our company, to represent us in Institute affairs. The designated Company Representative agrees to the terms as stipulated in the Membership Agreement (attached).

\*Please complete: *Int'l Industry Membership Application and Report of Sales Form*

**Company:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Telephone:** \_\_\_\_\_ **Fax:** \_\_\_\_\_

**E-mail:** \_\_\_\_\_ **Website:** \_\_\_\_\_

**Contact:** \_\_\_\_\_ **Title:** \_\_\_\_\_

**\*Products/Services Description:**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Note: \*This information will be published in CCTI's Industry Directory.

**Submitted By:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Referred By:** \_\_\_\_\_

***This membership will be effective immediately upon receipt.***

For Office Use Only:

Date Received: \_\_\_\_\_

Dues Amount: \_\_\_\_\_

Date Billed: \_\_\_\_\_

# MEMBERSHIP CATEGORIES

## I. INDUSTRY MEMBER

A manufacturer in the United States of composite (paperboard) cans, tubes, cores, fibre drums, spools, ribbon blocks, bobbins, and related products for commercial sale. **ALL independent Industry Members are automatically part of the IMC.** Dues are based on a company's prior calendar year gross sales of industry products, as reported to CCTI via the "Report of Sales" form.

Based on each company's reported gross sales figure, annual dues are computed as follows for **independent companies** with sales of less than or equal to \$37 million in annual sales:

**.7 per \$1,000 in sales = annual dues**  
(example: .7 x \$5 million = \$3500 annual dues)

**Minimum dues = \$700**

Companies with sales of \$37 million or more must use the dues formula below to compute annual dues.

### DUES FORMULA

\$1.21 per \$1,000 sales for the first \$2 million sales plus  
\$ .95 per \$1,000 for sales from \$2 to \$25 million plus  
\$ .16 per \$1,000 for sales from \$25 to \$131.25 million  
**Maximum dues = \$41,270**

## II. INTERNATIONAL INDUSTRY MEMBER

A manufacturer of products defined in Category I, located in countries **other than the U.S.** Use the dues formula below to calculate the dues. As noted, dues can be no less than \$1,000 U.S. and no more than \$2,100 U.S.

**.7 per \$1,000 in sales = annual dues**  
(example: .7 x \$5 million = \$3500 annual dues)

**Minimum dues = \$1,000 Maximum dues = \$2,100**

## III. INDEPENDENT MANUFACTURERS COUNCIL (IMC)

**ALL independent Industry Members are automatically part of the IMC.** An IMC (only) membership allows independent companies to sample CCTI before converting to Industry membership. Membership includes exploratory access to CCTI programs and benefits.

**Annual dues are \$500.**

## IV. SELF-USE INDUSTRY MEMBER

A manufacturer of products defined in Category I, located in any country, who does not sell these products commercially but manufactures them for its own use.

**Annual dues are \$1,800**

## V. ASSOCIATE MEMBER

A supplier of machinery, materials, or services to members in Categories I, II, and III. Independent recyclers and consultants providing a service to industry manufacturers also qualify for associate membership.

**Annual dues are \$1,800**

**VI. \*RETIRED MEMBER** - A previous industry executive (manufacturer or supplier) now retired. **FREE to all retired members.**

**VII. \*PACKAGING STUDENT MEMBER** - An undergraduate or graduate level student from any paper and packaging school worldwide. **Annual dues are \$35.**

**\* CCTI offers these non-voting members substantially reduced registration fees for all meetings and publications.**

### NOTE: APPLICABLE TO ALL MEMBERSHIP CATEGORIES:

Dues are assessed as of May 1, which is the first day of the Composite Can and Tube Institute's fiscal year, and become the member's obligation for a full year, **whether or not the membership continues.** If a merger or acquisition occurs among two or more member companies, the dues will be paid on the basis of separate companies until the following year. Although payment in full of the initial invoice is standard, members may choose to remit quarterly or monthly. **Dues are payable in U.S. funds.**

Dues payment are deductible by members as an ordinary and necessary business expense under Section 162 of the Internal Revenue Code. **No portion of member dues are currently used for lobbying activities.** However, in accordance with Section 10701(a) of the Revenue Act (H.R. 3545) passed by Congress December 1987, **contributions or gifts to CCTI are not deductible as charitable contributions for federal income tax purposes.**



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ALEXANDRIA, VIRGINIA 22304

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**CONFIDENTIAL**

To: Kristine Garland  
Executive Vice President

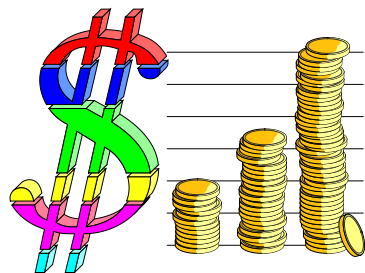
**REPORT OF SALES - INTERNATIONAL INDUSTRY**

For CCTI's use in computing our company's dues for Fiscal Year May 1, 2010 to April 30, 2011. We advise you that our total dollar sales for calendar year 2009 was as follows:

\* Dollar Sales for Calendar Year 2009: U.S. \$ \_\_\_\_\_

\* This figure includes sales from all of your plants that manufacture composite cans, containers, canisters, tubes, cores, cones, fibre drums, spools, ribbon blocks, bobbins, edgeboard, and similar and related products for commercial sales as covered by CCTI's Bylaws.

*For manufacturers located in countries other than the U.S., please use the formula below to calculate dues. Dues can be no less than \$1,000 U.S. and no more than \$2,100 U.S.*



**.7 per \$1,000 in sales = annual dues**  
(example: .7 x \$3 million = \$2,100 annual dues)

**Minimum Int'l Dues = \$1,000    Maximum Int'l Dues = \$2,100**

Company: \_\_\_\_\_ Date: \_\_\_\_\_

Submitted By: \_\_\_\_\_

**Applicable to all Membership Categories**

***Dues are assessed as of May 1, which is the first day of Composite Can and Tube Institute's (CCTI) fiscal year, and becomes the member's obligation for a full year, whether or not the membership continues. Although payment in full of the initial invoice is standard, members may choose to remit quarterly or monthly. Dues are payable in U.S. funds only.***